

SOLUTION BRIEF

Pure Storage Managed Services

Propel your business forward and solve some of your most complicated IT service's needs

Managed services from Pure Storage® are focused on providing solutions and outcomes that meet your business and technology needs. Our goal is to be successful with you, to turn bottlenecks into breakthroughs, and data into powerful outcomes.

Pure Storage works with some of the most innovative and advanced Managed Service Providers (MSPs) around the globe to provide the solutions, Powered by Pure, that can propel your business forward and solve some of your most complicated IT service's needs.

Streamlining and Efficiency

Utilize our managed services to source, set up, and maintain your technology infrastructure. Take advantage of streamlining your processes, improving efficiency and operations, and reducing budgetary expenditures.

Stay Up-to-Date

In partnership with our MSPs, we help you to stay up to date on technology, have access to extended skills and services that address issues related to cost and risk, and build and deploy solutions to meet your business needs.

Reduce Complexity

Pure Storage epitomizes simplicity. With our MSPs, we create a revolutionary experience that dramatically reduces storage administration and maintenance needs.

Lower TCO

Lower ownership costs with Pure Storage's industry-leading data-reduction technologies. Combine these with the Evergreen business model and [Evergreen//One™](#), a pay-as-you-go OPEX model.



Evergreen//One

- Our Solutions offer a pay-as-you-go OPEX model.



Hybrid Cloud

- Pure Storage partners with MSPs to provide hybrid cloud solutions.



Lower TCO

- Lower ownership costs with industry-leading technology and tailored consumption models.

Our Solutions Include:

Data Protection as a Service

- Gain operational flexibility by avoiding secondary/tertiary data center or colocation buildouts.
- The assurance of reliable protection and rapid recovery.
- Disaster recovery and data protection environments—frequently reviewed and constantly monitored by teams that have the expertise in ensuring the validation and recoverability of data.

Hybrid Cloud as a Service

- Move capacity to multiple cloud vendors and on-prem with simple, unified management.
- Worry-free migrations in and of the Cloud.
- Improvement of Time-to-Market & TCO through reduced required capacity within AWS EBS

Applications SAP and SAP HANA

- Acceleration of SAP relevant processes from restart times to recovery times.
- Clone and copy jobs are reduced from hours to minutes.

Bare Metal-as-a-Service, Powered by Pure

- Support legacy applications, high-volume, data-driven environments, and hybrid/cloud-native/multi-cloud ecosystems with cloud-like ease and speed.
- Simple, hosted, on-demand, full-stack (network, storage, compute) deployment and support from a single vendor, under one contract—all with Pure Storage embedded.

Additional Managed Services Solutions

- Backup as a Service (BaaS)
- Containers and Kubernetes as a Service
- Elastic as a Service
- Evergreen//One
- Machine Learning and Artificial Intelligence as a Service
- Microsoft SQL
- Oracle High Availability Service
- Pure1 Fleet Management for MSPs
- Ransomware as a Service
- Splunk as a Service
- VDI as a Service (Virtual Desktop Infrastructure)
- VMware Cloud: VMware as a Service

Our Managed Service Providers:

Uncomplicate IT with Managed Services

- Pure Storage delivers solutions in partnership with Managed Service Providers (MSPs) that will help alleviate risk, reduce complexity, lower TCO and simplify complex IT service needs.

Get the Resources You Need

- With Pure Storage and our MSPs, we can help you build and deploy solutions to meet your business needs.

Experienced, Global Managed Service Providers

- Pure Storage works with MSP teams that are highly skilled and have exceptional expertise regionally and globally. They serve organizations of all shapes and sizes and are focused on helping you save time, money, and resources.

[View Our complete list of Managed Service Providers](#)



Value to Managed Service Providers:

Evergreen//One provides MSPs with cloud-like agility and lower TCO

- Eliminate the complexity and cost associated with storage administration with an SLA-driven, storage-as-a-service (STaaS) subscription. Achieve financial flexibility and operational agility for your customers, while mitigating IT risk. [Learn More](#)

Pure Storage Evergreen//Forever™ subscriptions deliver value to MSPs

- Traditional storage offering with a subscription to continuous software and hardware upgrades, for an always improving storage experience. Delivered non-disruptively and with data in place, Pure Storage Evergreen® architecture means you can buy storage once and keep it modern, virtually forever. [Learn More](#)

Why should MSPs adapt to a hybrid-cloud model?

- A hybrid-cloud deployment can help MSPs bridge the divide between private clouds, public clouds, and on-premises infrastructure. Customers expect MSPs to provide mobility, portability, and orchestration across their entire environment. By consolidating storage and computing resources into a unified, distributed, and scalable hybrid cloud environment, MSPs can provide their customers with the flexibility to optimize cloud-native workloads for cost and performance.

Join the Pure Storage Partner Program

Keep ahead of your competitors, drive differentiation and provide innovative solutions to your customers. Partner with Pure Storage and we will help you accelerate profitability and growth.

Use the Pure Storage Partner portal for sales tools, incentives, training and certification, and market development funds.

[Become a Partner](#)

Additional Resources

- [Discover the Pure Advantage](#)
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